

QUESTIONS TO ASK A REALTOR FOR FIRST-TIME HOMEBUYERS

Looking for a realtor you can trust? Use this checklist to ask the right questions — and make sure they're a great fit for your first home journey.

1

GENERAL EXPERIENCE

- How long have you been a real estate agent?
- Do you primarily work with buyers or sellers?
- How many first-time buyers have you worked with recently?
- Are you familiar with the areas I'm interested in?

2

LOCAL KNOWLEDGE

What neighborhoods fit my budget and wish list?

Can you give me insight into local schools, taxes, and commute times?

What trends are you seeing in the West Michigan market?



3

COMMUNICATION STYLE

- How do you prefer to communicate — text, email, phone?
- How quickly do you typically respond?
- Will I work directly with you, or with someone else on your team?

4

OFFER + NEGOTIATION STRATEGY

- How do you help buyers make competitive offers?
- What advice do you give if we end up in a bidding war?
- What do you look for in a listing that could give us leverage?

5

PROCESS + SUPPORT

- What does your support look like between offer and closing?
- Do you attend the inspection and closing appointments?
- Can you recommend local professionals (lenders, inspectors, contractors)?

Need a great realtor? We'd be happy to help connect you!

Let's chat! 616-465-5725



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